## My Job: Website & SEO Executive



Support the migration of our websites to a headless CMS while optimizing SEO strategies and refining content for improved performance and user experience

## WHAT I AM ACCOUNTABLE FOR:

- 1. Website Migration: Migrate our existing content from our current CMS to new headless CMS (Kontent.ai), ensuring the content is migrated accurately and on time to provide seamless transition.
- 2. Content Management: Assist the Website Manager in actioning change requests from internal stakeholders in a timely manner.
- **3.** Content Audits: Support with audits to ensure all content is accurate, up-to-date, and reflective of the latest information.
- **4. SEO Implementation:** Support the application of SEO strategies to improve organic search rankings and drive traffic across multiple websites.
- **5. Keyword Research:** Perform keyword research to identify opportunities for content creation and optimisation.
- 6. **Copywriting:** Write and optimise website content, ensuring alignment with both SEO best practices and Turning Point brands' tone-of-voice and goals.
- 7. Technical SEO: Conduct technical SEO audits to identify and address technical issues affecting site performance and search rankings, including page speed, mobile optimization, and crawlability.
- 8. Analytics and Reporting: Support the monitoring of website performance using analytics tools, generate reports, and provide insights to inform decision-making
- **9. Stay Updated:** Keep up-to-date with the latest SEO trends, algorithm changes, and best practices to ensure the website remains relevant and effective.

## HOW I OPERATE:

- 1. I am customer orientated and always incorporate the people we support into my ideas
- 2. I am proactive, organised, and methodical, with great attention to detail
- 3. I am positive, agile, and resourceful and take a hands-on approach
- 4. I am collaborative and comfortable to work with a wide range of people across the business
- I manage my time well and know how and when to escalate any perceived challenges or issues
- 6. I am confident to ask questions and like to learn
- I enjoy working with data and analytics, and can use insight to identify opportunities to improve
- 8. I'm happy to get stuck in with the task ahead

## WHAT I NEED:

Values Led Leadership

**Skills\Knowledge** 

- 1. A working knowledge of website marketing and SEO
- 2. Proficiency with Content Management Systems, including headless CMS.
- Confidence in copywriting and content creation, with experience in developing messages and formats across a range of website channels and audiences
  - 4. Experience with analytical tools to monitor and improve website performance.
  - 5. High IT competency including MS Office
  - 6. A passion for supporting people with our range of services, including Mental Health, Learning Disabilities, and Substance Use.

GREEN